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Agricultural and Industrial Sciences
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EDUCATION

Texas Tech University

Ph.D. in Agricultural Economics, minor in Marketing- Business Administration (Jan 1985-Oct 1987)

Dissertation- Marketing Strategies Available To Cattle Producers—An Analysis And Comparison Of Hedging And Options

Major Professor: Kary Mathis, Ph.D.

M.S. in Agricultural Economics (Aug 1981-Aug 1983)

Major Professor: Hong Lee, Ph.D.

Lubbock Christian College

B.S. in Agriculture Business, Summa Cum Laude (Aug 1977-Dec 1980)

PROFESSIONAL EXPERIENCE

Sam Houston State University

Department of Agricultural and Industrial Sciences, Professor and Program Leader- Agricultural Business with tenure (Sep 2012-Current)

Agricultural Business program leader. Agricultural Business faculty development and support. Advancement and growth of agricultural business program. Teaching (75%) and scholarly activity (25%) appointment including service. Academic and professional advising for approximately 40 agricultural business majors per semester. Serving as faculty advisor for the SHSU Chapter of the Honor Society of Delta Tau Alpha. Departmental, college and university committee service.

Abilene Christian University

Department of Agricultural and Environmental Sciences (A&E), Chair (Sep 2002-May 2011), Acting Chair (Oct 2001-Aug 2002), Professor of Agribusiness with tenure (Sep 2000-Aug 2012), Associate Professor of Agribusiness (Sep 1991-Aug 2000), Assistant Professor of Agribusiness (Aug 1989-Aug 1991)

Provided strategic leadership as department chair. Faculty development and support, departmental and farm budget management, constituency communication, fund-raising, facility construction and management, etc. Was responsible for departmental curriculum and outcomes assessment. Teaching appointment with scholarly activity and service.

Agribusiness program coordinator. Academic advising for all agribusiness majors, incoming freshmen and transfer students. Serve as faculty advisor to the ACU Chapter of The Honor Society of Delta Tau Alpha. Served as faculty advisor to the Agribusiness Club.

Departmental and university committee service. Hold leadership roles in state and national professional organizations. Joint appointment in A&E, College of Arts and Sciences and Management Sciences, College of Business Administration (1994-1997).

Texas A&M University

Visiting Scholar (Jan-Jun 2007)

Reflections on the scholarship of teaching and learning. Strategic visioning for ACU agribusiness program.

JLA

JLA International, Sr. Consultant (2011-Current); JLA Global, Inc., Senior Vice-President, Financial and Agricultural Systems (Mar 2004-Dec 2010); J. Leek Associates, Inc., Vice-President, Agricultural Systems (Jan 1997-Feb 2004), Consultant and Research, Agricultural Systems (Sep 1991-Dec 1996)

Provide leadership in international food quality and food safety systems with specific emphasis in peanuts and tree nuts.

The University of Georgia

Assistant Professor and Extension Ag Economist (Oct 1987-Aug 1989)

Led statewide extension educational program in peanut and cotton economics. Economist on national "Peanut Quality Enhancement Project" team working with USDA-ARS scientists. Taught off-campus graduate course.

Texas Tech University

USDA-ARS National Needs Fellow-Marketing (Jan 1985-Oct 1987), Instructor (Jan 1987-May 1987)

Conducted research in the futures and options markets for live cattle and cotton. Taught upper-division undergraduate course. Charter member of TTU Ag Econ Graduate Student Association serving as secretary.

Lubbock Christian College

Assistant Professor (Jun 1984-Dec 1984); Instructor (Aug 1981-May 1984)

Teaching load five courses, five preparations each semester when employment ended to pursue further graduate study. Co-managed college farm. University committee service.

Lamb County Appraisal District

Property Tax Appraiser (Feb 1981-Jul 1981)

Entry-level position involved residential property appraisal and data input.

Lubbock Christian College

Student Assistant-Crop Production (Aug 1978-May 1979, Aug 1979-May 1980)

Duties associated with field crop production including tractor driving, irrigating and minor repairs.

Mills Farms

Field Hand-Crop Production (Jan 1972-Jan 1981)

Duties associated with field crop production including tractor driving, irrigating and minor repairs.

TEACHING AND ADVISING

The majority of my professional career has involved undergraduate teaching and advising. Though scholarly activity and professional service have always been a part of my academic responsibilities, much of my time has been devoted to the development of young people and when department chair, the faculty.

Program Development

Sam Houston State University Agricultural Business Program

Leading review, assessment and reorientation of SHSU Agricultural Business Program.

Simultaneously engaging tenure-track faculty and adjuncts in personal and team development.

Phase I-Team building. Read and discussed potential application of concepts gleaned from Jim Collin's book, "Good to Great."

A&E Project 2012

Led review, assessment and reorientation of ACU Agricultural and Environmental Sciences Department. Project implemented in four phases.

Phase I-A&E strategic positioning, departmental core adjusted to include new courses, eliminate courses and terminate a major—unanimous approval by College and University Academic Councils, implemented Fall 2003 (2002-2003); Phase II-total philosophical shift and redevelopment of Environmental Science major and implementation of four degree tracks—unanimous approval by College and University Academic Councils, implemented Fall 2006 (2004-2006); Phase III-retooling of Animal Science major and implementation of four degree tracks—unanimous approval by College and University Academic Councils, implemented Fall 2008 (2007-2008)

ACU Agribusiness Program

Developed agribusiness program. Implemented in two phases. Program design informed by personal academic training and recommendations made by the National Agribusiness Education Commission in 1989.

Approval of new courses and initial adjustments in agribusiness program (1989); Major program and curriculum revision, approval of new courses and implementation—approvals by College and University Academic Councils. Maintained technical agriculture and science core. Revised agribusiness core emphasizing marketing management approach.

Incorporated business core (College of Business Administration) into degree plan (1994).

Academic Courses Developed and Approved by Academic Council

Abilene Christian University

AENV 110- Introduction to Agricultural and Environmental Systems and Technology

AENV 384- Internship in Agricultural and Environmental Systems

AGRB 261- Principles of Agricultural and Applied Economics

AGRB 382- Agribusiness Management

AGRB 385- Food and Fiber Marketing

AGRB 430- Commodity Markets

AGRB 440- Land Economics and Appraisal

AGRB 442- Agricultural and Natural Resource Policy

AGRB 443- Agricultural Policy

AGRB 444- International Agricultural Trade

AGRB 445- Agricultural Finance

Academic Courses Taught

Sam Houston State University

AGRI 2317- Principles of Agricultural Economics (2012-Present)

AGRI 4363- Agricultural Sales and Consulting (2012-Present)
AGRI 4386- Agriculture and Government Programs (2012-Present)

Abilene Christian University

UNIV 100- University Seminar (1990-1991)
AENV 110- Introduction to Agricultural and Environmental Systems and Technology (2003-2005, 2011)
AENV 384- Internship in Agricultural and Environmental Systems (2003-2011)
AGRO 112- Fundamentals of Agronomy (1990-1993)
AGRB 261- Principles of Agricultural and Applied Economics (1989-2007, 2010-2011)
AGRB 381- Farm Management (1990-1993)
AGRB 382- Agribusiness Management (1989-2008, 2011-2012)
AGRB 385- Food and Fiber Marketing (1989-2007, 2010-2011)
AGRI 400- Guided Studies: Computer Applications in Agriculture (1989)
AGRB 430- Commodity Markets (1990-1991, 1993, 1995-2008, 2011-2012)
AGRB 440- Land Economics and Appraisal (1991, 1993)
AGRB 442- Agricultural and Natural Resource Policy (2007-2008, 2011-2012)
AGRB 443- Agricultural Policy (1996-2006, one hour course)
AGRB 444- International Agricultural Trade (1996-2006, one hour course)
AGRB 445- Agricultural Finance (1990, 1992, 1996-2006, changed to one hour course in 1996)
AGRO 479- Soil and Natural Resource Conservation (1991-1993, team taught)
AGRI 490- Agriculture Seminar (1992, 1994, 2002)
ECON 261- Microeconomics (1995-1997)
MKTG 340- Marketing Channels (1995)
MKTG 442- Marketing Research (1995-1997)

The University of Georgia

AEC (FIN) 687- Commodity Marketing, Graduate (1988)

Texas Tech University

AECO 3316- Production Economics (1987)

Lubbock Christian College

AEC 235- Principles of Agricultural Economics (1981-1984)
AEC 331- Farm and Ranch Management (1982-1984)
AEC 332- Marketing of Agricultural Products (1981, 1983-1984)
AEC 333- Commodities and Futures Trading (1982, 1984)
AEC 334- Production Economics (1982-1984)
AEC 431- Agricultural Finance (1983-1984)
AEC 433- Land Economics and Appraisal (1982, 1984)
AGR 411- Agricultural Seminar (1982-1983)

Advising

Sam Houston State University

Agricultural Business Program (2012-Present)

Advise and mentor approximately 40 majors per semester. Includes course recommendations and scheduling. Additionally, duties include career/professional mentoring and writing letters of recommendation.

The Honor Society of Delta Tau Alpha (2012-Present)

Abilene Christian University

A&E Entering Freshmen and Transfer Students (2001-2011)

Advise and develop initial schedule for all freshmen and transfer students entering A&E. Work closely with the ACU First Year Program, the registrar's office and with A&E faculty to ensure students are appropriately advised.

Agribusiness Program (1989-2012)

Advise and mentor approximately 25 agribusiness majors annually. Includes course recommendation and scheduling, career planning, administering internships, writing letters of recommendation and providing counsel on personal matters as requested. Other agricultural and environmental science majors often request time to visit with me about career plans, internships and personal matters.

The Honor Society of Delta Tau Alpha (1991-2005, 2008-09, 2011-2012)

Elected and served as National Advisor (1999-2003)

As ACU faculty advisor:

Eight students were elected and served as national officers.

Student teams placed first or second, three years in Agriculture Bowl competition.

Chapter received honorable mention recognition two years in Corbus Award (Outstanding Chapter) competition.

Agribusiness Club (1992-2007, 2009-2011)

Served as coach for students competing in the Farm Bureau Collegiate Discussion Meet (2003-2007, 2009-2011). One national runner-up, one national competitor, two state champions and eleven state finalists.

Advised students in development and administration of ACU Invitational Field Day FFA Career Development (1992-2003).

Coached award winning teams competing at NACTA National Judging Conferences in Agribusiness Management and Computer Applications contests.

Pope Fellows Program (1996-2008)

The Pope Fellows program at ACU honors former Texas Supreme Court Judge Jack Pope. Students are competitively chosen and must complete a minor in Public Service (Political Science) and a senior thesis. Only the ACU Political Science Department and the entire ACU College of Business Administration have had more Pope Fellows than ACU A&E. I have advised seven Pope Fellows, five of them agribusiness majors.

Brenna Ellison (2008). "Perceptions of Food Assistance across the ACU Campus."

Erin Dimas (2008). "Marketing Eternal Threads."

Jonathan Wilkerson (2004). "A Weighed Perspective of Food Assistance©."

Lee Nault (2003). "Food Assistance in Abilene, Texas."

Holly (Wyatt) Grubbs (2001). "Observations and Reflections- UK Agriculture and the Birthplace of Economics."

A&E Student Professional Internships

Many students choose to pursue professional internships while enrolled at ACU. For those students wishing to achieve academic credit, they must complete formal requirements established by A&E including completion of a special project assigned by the internship provider. Upon return to campus, the student presents personal reflections on the experience to a body of peers and/or the faculty. Students I have mentored through this experience are:

Kyle Ferrell (2010), Red Rock Ranch, Kelly, WY. Special Project- Marketing Plan for Red Rock Dude Ranch.

Reese Myatt (2010), Texas AgriLife Extension, Lubbock. Special Project- Data Entry Management for Research Greenhouses.

Derek Zimmerman (2010), Texas Parks and Wildlife, White Oak. Special Project- Moist Soil Management.

Blake Lierman (2009), Ben Richey Boy's Ranch, Abilene. Special Project-Fund-raising Project for the BRBR.

Justin Thompson (2008), Talon/LPE, Amarillo. Special Project-Soil and Groundwater Investigation Report.

Miora Ravalomanana (2007), McHenry Co, IL. Special Project-Fire and Ice: Climate Change in the Chicago Region, Exhibit.

Samantha Valdez (2004), USDA-NRCS, Abilene. Special Project-Conservation Reserve Program-Annual Perennial Vegetation Stand Checks.

Chelsey Carlson (2004), Texas Department of Agriculture (TDA), Lubbock. Special Project-Marketing Presentation Materials for TDA Programs.

Clifton DuBose, Jr. (2003), White House, Washington, D.C. Special Project-Confidential.

Carrie (Peter) Watts (2002), HEB, Abilene. Special Project-Produce Perceptions of Customers.

Jeremy Bryant (2002), USDA-FSA, Abilene. Special Project-Emergency Conservation Program.

Amy (Chupp) Melching (1999), OTR Wheel Engineering, Rome, GA. Special Project-Development of Inventory Management Spreadsheets.

Kris (Schaaf) Sunna (1998), USDA-ARS, Beltsville, MD. Special Project-Demonstrate the growth and development of turkey embryos using the "New" culture method.

Brent Jameson (1997), TDA, Dallas and Lubbock. Special Project-Regulatory Assignments.

Cindy (Beaver) Jouett (1996), TDA, Dallas. Special Project-Marketing Brochures and Labels.

The University of Georgia

Extension Educational Meetings

In-service training for agents or other professionals

261 person contacts (Oct 1987-Feb 1989)

Local or county educational meetings

1824 person contacts (Nov 1987-May 1989)

Industry group or organization meetings- advisory and public relations
1723 person contacts (Jan 1988-Apr 1989)
Non-extension programs participated in because of expertise
372 person contacts (Jan 1987-Jan 1989)

PROFESSIONAL SERVICE

My career has provided multiple opportunities for professional service. Though a reviewer of my vitae would expect to see service to the university and national professional organizations, I have also had the privilege to serve people as a Cooperative Extension Service specialist early career and more recently, by numerous presentations to major food manufacturers.

Memberships

International Food and Agribusiness Management Association (2002-Current)
Consortium of Agricultural Programs at Independent Colleges and Universities (1994-2012)
Agricultural Consortium of Texas (1990-Current)
North American Colleges and Teachers of Agriculture (1989-Current)
American Peanut Research and Education Society (1988-Current)
Agricultural Economics Association of Georgia (1988-89)
National Association of County Agricultural Agents (1987-89)
Georgia Association of County Agricultural Agents (1987-89)
American Agricultural Economics Association (1986-Current)
Southern Agricultural Economics Association (1986-2005, 2008-Current)
Western Agricultural Economics Association (1986-87)

Service and Leadership

North American Colleges and Teachers of Agriculture
Annual Conference, Abstract Review (2012)
CAPICU Liaison (2007-2011)
Southern Region Director (2006-2008)
Ad-hoc Strategic Planning Committee- Chair (2006-2009)
Southern Region Director-Elect (2005-2006)
Ad-hoc Membership Structure Committee- Chair (2005)
Executive Committee- DTA Liaison (1999-2003)
Audit Committee- Chair (1999)
Teaching Awards Review Committee (1998-Current)
Resolution Committee- Chair (1994, 2002); Member (1996)
Journal Editorial Board/Publications Committee- Manuscript Review (1993-2004)
Instructional Media Review Board (1990-1997)

The Honor Society of Delta Tau Alpha

National Advisor (1999-2003)
ACU Chapter Advisor (1991-2005, 2008-09, 2011-2012)

Association of College Honor Societies

ACHS Council Member; Constitution and By-laws Committee (2001-2002)

ACHS Council Member; Roundtable “Issues” Session Recorder (2000-2001)

External Program Review

Tarleton State University Agricultural Economics Program, Sole Reviewer (2007)

Delaware Valley College Agribusiness Program, Chair (2005)

American Peanut Research and Education Society

Publications Committee, Manuscript Review (1997-2002, 2009-2010)

Annual Meeting Economics Session Moderator (1994, 1996-1998)

Annual Meeting Selected Symposium Moderator (1994)

Agriculture Consortium of Texas

Research Symposium, Poster Judge (2012)

Associate Editor, Manuscript Review (1991-2008)

American Peanut Council

Peanut Foundation Technical Review Committee (1999-2001)

Education and Information Committee (1988-1995)

Research Committee (1988-1995)

Quality Enhancement Project Extension Education Committee (1988-1989)

Quality Committee (1988-89)

ACU Invitational Field Day

Farm Business Management Career Development Event (1992-2003)

United States Department of Agriculture, Agricultural Research Service, South Atlantic Region

Manuscript Review Committee (1991, 1997)

Texas Tech University, College of Agriculture, Department of Agricultural Economics

Manuscript Review Committee (1990, 1991)

Texas Agricultural Extension Service, Taylor County

Long Range Program Planning Task Force (1990)

Golden Peanut Company

Crop Profile RIT (1993-1995)

University Committees

Sam Houston State University

Career Services Advisory Board (2012-Present)

Abilene Christian University

Presidential Transition Team (2009-2010)

Provost Search Team (2008-2009)

University Salary Benchmarking Committee (2006-2008)

University Tenure and Promotion Committee (2004-2007, 2011), Chair (2005-2007)

University Vista Team- Natural and Applied Sciences Committee (2004)
University Strategic Solution Team- Marketing Services Committee Chair (2003)
University General Education Committee, Benchmarking Subcommittee of General Education Review Steering Committee (2002-2003)
Faculty Senate (1993-1995, 1997-2001), Academic Subcommittee Chair (1997-2000), Ad-hoc Tenure and Promotion Committee Chair (2000-2001)
Southern Association of Colleges and Schools Internal- Graduate Program (1999-2000)
Faculty Senate Representative- Board of Trustees Enrollment Management Committee (1997-2000)
University Admissions Committee (1995-1998, 2007-2010), Chair (1997-1998, 2008-2010)
University Seminar Council (1992-1995)
Library Committee (1991-1994), Secretary (1993-1994)
Friends of the ACU Library, Board Member-at-Large (1991)
Library Liaison, Department of Agriculture and Environment (1990-1999)
Physical Facilities Committee (1990-1993)
Faculty Scholars Luncheon Program (1990-1991)

The University of Georgia

Marketing Workgroup, Division of Agricultural Economics (1987-1989)
Cotton Workgroup, College of Agriculture (1987-1989)
Peanut Commodity Committee, College of Agriculture (1987-1989)

Departmental Committees

Sam Houston State University

Faculty Awards Committee (2012-Present)
Student Scholarship Committee (2012-Present)
Fred Pirkle Engineering Technology Center, Classroom/Office Suites Sub-committee (2012-Present)
State FFA CDE Sales Contest Committee, Co-Chair (2012-Present)

PROFESSIONAL DEVELOPMENT

Through the support of various universities and colleges for which I have worked, a generous departmental endowment and external funding, I have been able to actively engage in personal and professional development my entire academic career. Three opportunities I wish to highlight are: 1) the annual NACTA meetings that have provided numerous resources, relationships and encouragement to become an excellent teacher, 2) participation in the StrengthQuest Educator Seminar at Gallup's headquarters in Omaha, Nebraska and 3) industry interaction through the requests/support of JLA. These experiences have been life changing.

Conferences

North American Colleges and Teachers of Agriculture (NACTA)

Teaching improvement and recognition
University of Wisconsin-River Falls, River Falls, Wisconsin (Jun 2012)
Pennsylvania State University, State College, Pennsylvania (Jun 2010)
Oklahoma State University, Stillwater, Oklahoma (Jun 2009)

Utah State University, Logan, Utah (Jun 2008)
University of Illinois, Urbana-Champaign, Illinois (Jun 2007)
University of British Columbia, Vancouver, British Columbia (Jun 2006)
The Ohio State University ATI, Wooster, Ohio (Jun 2005)
University of Florida, Gainesville, Florida (Jun 2004)
Cal Poly-SLO, San Luis Obispo, California (Jun 2003)
University of Nebraska, Lincoln, Nebraska (Jun 2002)
University of Saskatchewan, Saskatoon, Saskatchewan (Jun 2001)
Delaware Valley College, Doylestown, Pennsylvania (Jun 2000)
Virginia Tech, Blacksburg, Virginia (Jun 1999)
Wenatchee Valley College, Wenatchee, Washington (Jun 1998)
Iowa State University, Ames, Iowa (Jun 1997)
University of Minnesota-Crookston, Crookston, Minnesota (Jun 1996)
Pennsylvania State University, State College, Pennsylvania (Jun 1995)
Texas A&M University, College Station, Texas (Jun 1994)
College of Southern Idaho, Twin Falls, Idaho (Jun 1993)
University of Wisconsin-River Falls, River Falls, Wisconsin (Jun 1992)
University of Alberta, Edmonton, Alberta (Jun 1991)
SUNY-Morrisville, Morrisville, New York (Jun 1990)

Agriculture Consortium of Texas

Service on Texas Journal of Agriculture and Natural Resources editorial board; Research Symposium Judge

Texas Tech University, Lubbock, Texas (Apr 2012)
Texas A&M University, College Station, Texas (Apr 2008)
Texarkana College, Texarkana, Texas (Sep 2007)
Abilene Christian University, Abilene, Texas (Apr 2007)
Coastal Bend College, Beeville, Texas (Sep 2006)
West Texas A&M University, Canyon, Texas (Apr 2006)
Sam Houston State University, Huntsville, Texas (Apr 2005)
Tarleton State University, Stephenville, Texas (Apr 2004)
Texas State University, San Marcos, Texas (Apr 2003)
Sul Ross State University, Alpine, Texas (Mar 2000)
Texas Tech University, Lubbock, Texas (Mar 1999)
Tarleton State University, Stephenville, Texas (Oct 1994)
Abilene Christian University, Abilene, Texas (Oct 1993)
Sul Ross State University, Alpine, Texas (Oct 1991)

American Peanut Research and Education Society

San Antonio, Texas (Jul 2011)
Oklahoma City, Oklahoma (Jul 2008)
Savannah, Georgia (Jul 2006)
San Antonio, Texas (Jul 2004)
Tampa Bay, Florida (Jul 2003)
Raleigh/Durham, North Carolina (Jul 2002)
Mobile, Alabama (Jul 2000)

Savannah, Georgia (Jul 1999)
Norfolk, Virginia (Jul 1998)
San Antonio, Texas (Jul 1997)
Orlando, Florida (Jul 1996)
Tulsa, Oklahoma (Jul 1994)
Huntsville, Alabama (Jul 1993)
Norfolk, Virginia (Jul 1992)
San Antonio, Texas (Jul 1991)
Stone Mountain, Georgia (Jul 1990)
Winston-Salem, North Carolina (Jul 1989)
Tulsa, Oklahoma (Jul 1988)

Sam Houston State University

Training on Overrides by Registrar Office (Nov 2012)
SHSU Learning Communities Meeting (Oct 2012)
Orientation to Research at SHSU (Oct 2012)
Basics of Grant Writing (Sep 2012)
DegreeWorks Training (Sep 2012)
CHSS Teaching Conference (Aug 2012)
New Faculty Investment (Aug 2012)
Blackboard Learn- 2 sessions (Aug 2012)
Sanderson Farm Summer Intern Presentations, College Station (Aug 2012)

Abilene Christian University

Faculty Summer Institute- Active Learning with Chuck Bonwell (Jun 2005)
Teaching and Learning Styles Think Tank (Feb 2005, Apr 2005)
Congress to Campus (Mar 2005)
Active Learning Workshop- Breakfast/Luncheon with Chuck Bonwell (Feb 2005)
New Faculty Mentoring- Various Speakers (Sep 2004, Jan 2005, Mar 2005)
ePortfolio Focus Group (Nov 2004)
A&E Faculty Development/Educational Survey Trip, Honduras (Aug 2004)
Faculty Summer Institute- Integrating Faith and Learning in the Classroom with Al Haley (Jun 2004)
Writing Intensive Instructors with Dr. Nancy Shankle (Nov 2002)
Introduction to Web Publishing (May 2002)
Colleague Support Team (Feb 2002, Jan 2003, Apr 2003)
Introduction to Blackboard (Sep 2001)
Faculty Renewal Leave Report by Dr. Dan Brannan (Sep 2001)
Scholarship of Teaching and Learning- Mark McCallon (Apr 2001)
Responding to Student Writing (Mar 2001)
Scholarship of Teaching and Learning: Laurie Richlin Videoconference (Mar 2001)
Active Learning Workshop with Mel Silberman (Feb 2001)
Scholarship of Teaching and Learning Videoconference (Nov 2000)
Faculty Renewal Leave Report by Dr. Doug Foster (Nov 2000)
Scholarship of Teaching and Learning (Sep 2000)
Dee Fink with ACU Colleague Support Team (1998)

Conflict Resolution in Christian Organizations Seminar, Abilene Christian University and Pepperdine University. Dallas, Texas (May 1998)
Michaelsen Teaching Seminar on Using Learning Teams (Apr 1996)

American Agricultural Economics Association

San Antonio, Texas (Aug 1996)
Manhattan, Kansas (Aug 1991)
Knoxville, Tennessee (Jul 1988)
Reno, Nevada (Aug 1986)

Southern Agricultural Economics Association

Ft. Worth, Texas (Feb 1991)

Western Agricultural Economics Association

Manhattan, Kansas (Jul 1987)

American Peanut Council

Service on various committees
Albany, Georgia (Mar 2000)
Atlanta, Georgia (Mar 1995)
Dallas, Texas (Dec 1994)
Dallas, Texas (Dec 1992)
San Diego, California (Apr 1989)
Atlanta, Georgia (Aug 1988)

Vision 2020 Conference

Tarleton State University, Stephenville, Texas (Apr 1999)
Advisory participant on internship programs
Texas A&M University, College Station, Texas (Oct 1998)
Agribusiness professors meeting
Texas A&M University, College Station, Texas (Oct 1998)
Participant in developing coordination between agribusiness professors and programs in Texas
Tarleton State University, Stephenville, Texas (Oct 1997)
Advisory role in student development
Corpus Christi, Texas (Mar 1997)

Southern Region Ag Teaching Symposium

Texas A&M University, College Station, Texas (Oct 1998)

Miscellaneous Conferences

Community Engagement: What Does it Mean and Why Does it Matter? Texas Tech University System Community Engagement Conference, College of Outreach and Distance Education (Mar 2009)
StrengthsQuest Educator Training, Gallup, Omaha, Nebraska (Jun 2007)
Consortium of Agricultural Programs at Independent Colleges and Universities, Abilene, Texas (Nov 1996)

1989 Beltwide Cotton Production Research Conference, Nashville, Tennessee (Jan 1989)
1988 Beltwide Cotton Production Research Conference, New Orleans, Louisiana (Jan 1988)
Agricultural Economics Association of Georgia, Albany, Georgia (Jun 1989)
1988 Georgia Peanut Tour, Albany, Georgia (Aug 1988)
International Agricultural Conference, Athens, Georgia (Dec 1987)
Georgia Association of County Agricultural Agents, Savannah, Georgia (Dec 1987)
Georgia Extension Conference, Atlanta, Georgia (Nov 1987)
Golden Peanut Company, Results Improvement Team Training, Stephenville, Texas (Feb 1993)

PROFESSIONAL HONORS/RECOGNITION

A significant event was being named to the first class of USDA-ARS National Needs Fellows in January 1985. This single opportunity opened doors I never imagined. Subsequently, I have been recognized as an outstanding teacher and advisor on several occasions including receipt of the NACTA Distinguished Educator Award. I am humbled by the respect paid to me by students and professional colleagues.

North American Colleges and Teachers of Agriculture

Distinguished Educator Award (2012)
Invited Workshop Presenter (2009, 2010)
Invited “Blue-Ribbon” speaker at National Conference, Logan, Utah (2008)
CAPICU liaison (2007-2011)
NACTA Teaching Award of Excellence (2007)
Chair, Ad-hoc Strategic Planning Team (2006-2009)
Southern Region Director (2006-2008)
Southern Region Director-Elect (2005-2006)
Delta Tau Alpha liaison to executive committee (1999-2003)
John Deere Award for Outstanding Agribusiness Program, Southern Region (1998)
Invited “Blue-Ribbon” speaker at National Conference, Wenatchee, Washington (1998)
Southern Region Outstanding Teacher (1997)
Teacher Fellow (1997)
Selected Paper Presenter (1990-1993, 1999, 2001, 2003, 2006-2009, 2010, 2012)

The Honor Society of Delta Tau Alpha

National Advisor (1999-2003)
Honorary Member (1999)
National Teacher/Advisor Award Nominee (1997)

Georgia Peanut Commission

Research and Education Award to JLA (2007)

Abilene Christian University

Deans Award (Entire A&E Department), College of Arts and Sciences (2012)
Finalist- Dean, College of Arts and Sciences (2007)
Faculty Renewal Leave (2007)

ACU Board of Trustees Resolution of Appreciation for Service as Chair of Strategic Solution Team (2004)

University Faculty Advisor of the Year (2001-2002)

Colleague Service Award, College of Arts and Sciences (2000-2001)

Teaching and Learning Scholar (2000-2001)

Outstanding Professor and Teacher, College of Natural and Applied Sciences (1991)

Who's Who In America (2009)

Texas A&M University

Visiting Scholar, Department of Agriculture Economics (2007)

Who's Who Among America's Teachers (2004, 2005)

American Agricultural Economics Association

Visioning Conference Selected Participant (1996)

Selected Symposium Presenter (1991)

American Peanut Research and Education Society

Selected Symposium and Selected Paper Presenter (1988-1994, 1998, 2000)

Agriculture Consortium of Texas

Research Symposium-Top Poster (2012)

Texas Journal of Agriculture and Natural Resources, Associate Editor (1991-2008)

The Peanut Grower

Editorial Advisory Board (1989-1997)

USDA-ARS National Needs Fellowships

First Graduating Class (1988)

Inclusion in Excellence Exemplified, Board on Agriculture, National Research Council (1988)

Fellowship- Marketing (1985-1987)

Outstanding Young Men of America (1988)

Gamma Sigma Delta (1987)

SCHOLARLY PRODUCTIVITY

Professional choices, the associated expectations and personal interests have generated my record of scholarly productivity. Though refereed journal articles are limited in number, I was fortunate to discover other ways of contributing to the advancement of knowledge. I am proud of these contributions.

Publications

Journals (Refereed)

Roucan-Kane, Maud, Foy D. Mills, Jr. and L. A. Wolfskill. 2012. Giving Panache to Your Classes: The Use of Documentaries, Videos and Video-Clips. *Journal of Information Systems Technology and Planning (JISTP)* 5(13):69-76.

Williams, Debbie, Doug Foster, Bo Green, Paul Lakey, Raye Lakey, Foy Mills, Jr. and Carol Williams. 2003. Effective Peer Evaluation in Learning Teams. *To Improve the Academy: Resources for Faculty, Instructional, and Organizational Development* 22:251-267.

Mills, Foy D. Jr., and Kary Mathis. 1989. Economic Impacts of High Oleic Sunflower Production in the Texas High Plains. *Texas Journal of Agriculture and Natural Resources*. 3:6-8.

Mills, Foy D. Jr. 1988. Futures Options to Protect Deficiency Payments and Idled Acres Under the 1985 Farm Bill: A Case From U.S. Cotton Production. *Journal of the American Society of Farm Managers and Rural Appraisers*. 52:61-65.

Anthology (Invited)

Mills, Foy D. Jr. 2004. Counsel by the Tractor. In *College Faith 2*, ed. Ronald Alan Knott, 114-115. Berrien Springs, MI: Andrews University Press.

Proceedings Papers

Dangerfield, Coleman W. Jr. and Foy D. Mills, Jr. 1990. TOBVALUE: A Computer Publication. *Proceedings of the 3rd International Conference on Computers in Agricultural Extension Programs*. 430-435.

Westberry, George O. and Foy D. Mills, Jr. 1989. Georgia Cotton: More Cotton - More Gins? 1989 Beltwide Cotton Production Research Conferences Proceedings, Cotton Economics and Marketing Conference, 471-473.

Mills, Foy D. Jr. and George Westberry. 1989. Georgia Cotton: A New Direction and Its Impact. 1989 Beltwide Cotton Production Research Conferences Proceedings, Cotton Economics and Marketing Conference, 466-470.

Mills, Foy D. Jr. 1988. Futures Options to Manage Price Risk Associated with Cotton Program Participation. 1988 Beltwide Cotton Research Conference Proceedings, 431-434.

Abstracts (Refereed)

Mills, Foy D. Jr. 2012. From Food, Inc. to Farm Bill: Do Students Perceive the Nuances? Do Definitions Matter? *NACTA Journal*. 56(Supplement 1).

Ferrell, Kyle W., Foy D. Mills, Jr. and Brenna D. Ellison. 2012. Agricultural and Environmental Sciences Students' Views of U.S. Food and Agricultural Policy. *NACTA Journal*. 56(Supplement 1).

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Mills, Foy D. Jr. 1992. Structural Trends in Southwest Peanut Production. American Peanut Research and Education Society Meeting, Norfolk, Virginia, Jul 7-10.

Mills, Foy D. Jr. 1991. Establishing and Maintaining a Teaching Network: The Example of a Futures and Options Course--A Non-Land Grant and NACTA Perspective. Organized Symposium, American Agricultural Economics Association Meeting, Kansas State University, Manhattan, Kansas, Aug 4-7.

Mills, Foy D. Jr. and Forrest W. Nutter, Jr. 1991. Sustainability and Cost-Reduction: The Case of a Late Leafspot Weather-Based Advisory System in Georgia. American Peanut Research and Education Society Meeting, San Antonio, Texas, Jul 9-12.

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Mills, Foy D. Jr. and Coleman W. Dangerfield, Jr. 1989. QUOTAValue: A Computer Spreadsheet to Analyze the Buying and Selling of Peanut Quota. American Peanut Research and Education Society Meeting, Winston-Salem, North Carolina, Jul 11-14.

Mills, Foy D. Jr. 1988. Evaluation and Implications of 'Profitable' Peanut Contracts. American Peanut Research and Education Society Meeting, Tulsa, Oklahoma, Jul 12-15.

Mills, Foy D. Jr. 1987. Futures Options to Protect Deficiency Payments and Idled Acres Under the 1985 Farm Bill: A Case From U.S. Cotton Production. Western Agricultural Economics Association Meeting, Kansas State University, Manhattan, Kansas, Jul 22-24.

Posters

Ferrell, Kyle W., Foy D. Mills, Jr. and Brenna D. Ellison. 2012. U.S. Farm Policy and USDA Expenditures: ACU Student Preferences Relative to the National Electorate. Poster Presentation at the Second Annual Agricultural Consortium of Texas Research Symposium, Lubbock, Texas, Apr 5.

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Mills, Foy D. Jr. and William Pearce. 2012 Peanut Crop Review and Implications for 2013. Presentation to Kraft/Planters Plant Leadership Team, Research and Development and Quality Assurance Team, Ft. Smith, Arkansas, Jan 2013.

Mills, Foy D. Jr., William Pearce and Janey Campbell. 2012 Peanut Crop Quality Review. Presentation to Hershey Technical Center Staff and Market Brand Leaders, Hershey, Pennsylvania, Dec 2012.

Mills, Foy D. Jr., William Pearce and Janey Campbell. Peanut 101-2012. Presentation to J.M. Smucker Co. Quality Assurance, Process Engineers, Marketing and Procurement Group, Albany, Georgia, Oct 2012.

Mills, Foy D. Jr., William Pearce and Janey Campbell. 2011 Peanut Crop Review and Implications for 2012. Presentation to Kraft/Planters Plant Leadership Team, Ft. Smith, Arkansas, Feb 2012.

Mills, Foy D. Jr., William Pearce and Janey Campbell. 2011 Peanut Crop Quality Review. Presentation to Hershey Technical Center Staff, Hershey, Pennsylvania, Dec 2011.

Mills, Foy D. Jr., William Pearce and Janey Campbell. Peanut 101-2011. Presentation to J.M. Smucker Co. Quality Assurance, Process Engineers, Marketing and Procurement Group, Albany, Georgia, Oct 2011.

Mills, Foy D. Jr., William Pearce and Janey Campbell. 2010 Peanut Crop Review and Implications for 2011. Presentation to Kraft Senior Management Team- Planters Nut Division, East Hanover, New Jersey, Mar 2011.

Mills, Foy D. Jr. and Lissa Gilliam. 2010 SW Crop Characterization. Presentation to Golden Peanut Company SW Procurement Team, Brownfield, Texas, Feb 2011.

Pearce, William and Foy D. Mills, Jr. 2010 SE Crop Characterization. Presentation to Golden Peanut Company SE Procurement Team, Albany, Georgia, Feb 2011.

Mills, Foy D. Jr., William Pearce and Janey Campbell. 2010 Peanut Crop Review and Implications for 2011. Presentation to Kraft/Planters Plant Leadership Team, Ft. Smith, Arkansas, Jan 2011.

Mills, Foy D. Jr., Samuel Clark, Janey Campbell and Marcella Arline. 2010 Peanut Crop Quality Review. Presentation to Hershey Technical Center Staff, Hershey, Pennsylvania, Dec 2010.

Mills, Foy D. Jr. and William Pearce. Peanut 101 Revisited. Presentation to J.M. Smucker Co. Quality Assurance, Process Engineers, Marketing and Procurement Group, Albany, Georgia, Oct 2010.

Mills, Foy D. Jr. and William Pearce. Peanut 101. Presentation to Sr.-VP Quality Assurance and Marketing Team for J.M. Smucker Co. and JLA USA officers, Albany, Georgia, May 2010.

Pearce, William, Foy D. Mills, Jr., Mike Jackson and Janey Campbell. U.S. Peanut Crop Characterization Report- Potential Processing Impacts. Presentation to Kraft/Planters, Ft. Smith, Arkansas, March 2010.

Mills, Foy D. Jr. Peanut Economics and U.S. Farm Policy. Briefing for Al Yeagley, Vice President, Industry and Government Affairs, J.M. Smucker Co., Jun 2009.

Mills, Foy D. Jr. and James M. Leek. JLA: In a Nutshell. Presentation to Food Safety Net Services, San Antonio, Texas, Mar 2009.

Mills, Foy D. Jr. Are Peanut Farmers Recession Proof? Presentation to Executive Team from J.M. Smucker, President of Golden Peanut Co. and President of J.R. James Brokerage, Albany, Georgia, Jan 2009

Cowart, Darlene and Foy D. Mills, Jr. Peanut 101. Presentation to J.M. Smucker Co. Procurement and Quality Assurance Team, Albany, Georgia, Oct 2008.

Foy D. Mills, Jr. Down on the Farm- Assumptions Through 2015. Presentation to JLA Global Officers and Board of Advisors, Austin, Texas, Jan 2008.

Foy D. Mills, Jr. ACU A&E Today. Invited speaker to Abilene Farm and Ranch Club, Abilene Chamber of Commerce and Taylor County Extension Service Joint Program, Abilene, Texas, Nov 2007.

Franke, Michael and Foy D. Mills, Jr. Peanut 101. Presentation to J.M. Smucker Co. Procurement and Quality Assurance Team, Albany, Georgia, Oct 2007.

Mills, Foy D. Jr. Making the Dismal Science a Little Less Dismal: Engaging Undergraduates Using an Experimental Economics Active Learning Module. Invited Presentation to TAMU Agricultural Economics Faculty, College Station, Texas, May 2007.

Dillman, David, Waymon Hinson and Foy D. Mills, Jr. Faculty Tenure and Promotion Portfolio. Presentation to ACU Tenure-Track Faculty, ACU Adam's Center for Teaching Excellence, Abilene, Texas, Apr 2007.

Coburn, Tim, David Dillman, Foy D. Mills, Jr. and Kitty Wasemiller. Faculty Tenure and Promotion Portfolio. Presentation to ACU Tenure-Track Faculty, ACU Adam's Center for Teaching Excellence, Abilene, Texas, Apr 2006.

Cowart, Darlene, Michael Franke, Foy D. Mills, Jr. and Ralph Yoder. Future of the U.S. Peanut Industry. Presentation to JM Smucker Co. Executive Leadership, Albany, Georgia, Feb 2006.

Coburn, Tim, Foy D. Mills, Jr., Nancy Shankle and Kitty Wasemiller. Faculty Tenure and Promotion Portfolio. Presentation to ACU Tenure-Track Faculty, ACU Adam's Center for Teaching Excellence, Abilene, Texas, Feb 2005.

Franke, Michael and Foy D. Mills, Jr. Future Directions in Southwest Peanut Production. Presentation to Golden Peanut Co.- Corporate, Atlanta, Georgia, May 1, 2003.

Mills, Foy D. Jr. 2002 Farm Bill Implications: Peanuts. Presentation to JM Smucker's Co., Lubbock, Texas, Oct 29-30, 2003.

Mills, Foy D. Jr. Review of Sandwich Digger Research, 1994-1996. Presentation to Golden Peanut Co.- Southwest, Lubbock, Texas, Dec 15, 2003.

Mills, Foy D. Jr. and Debbie Williams, May Faculty Institute-Learning Teams, Presentation to Selected ACU Participants, ACU Adam's Center for Teaching Excellence, Abilene, Texas, May 2003.

Foster, Doug, Bo Green, Paul Lakey, Raye Lakey, Foy D. Mills, Jr., Carol Williams and Debbie Williams. Learning Teams: Get a JumpStart with the Basics, Presentation to Selected ACU Participants, ACU Adam's Center for Teaching Excellence, Abilene, Texas, Apr 2003.

Mills, Foy D. Jr. 2002 Farm Bill Regulations and Implications: Peanuts. Presentation to JM Smucker Co.-JIF, Brownfield, Texas, Nov 6, 2002.

Mills, Foy D. Jr. 2002 Farm Bill Regulations and Implications: Peanuts. Presentation to Percy Dalton's Famous Peanut Company Limited (England), Brownfield, Texas, Oct 16, 2002.

Mills, Foy D. Jr. 2002 Farm Bill Regulations and Implications: Peanuts. Presentation to Kraft Foods- Snacks and Planters Division, East Hanover, New Jersey, Sep 26, 2002.

Mills, Foy D. Jr. Southwest Peanut Production Systems and Future Potential. Invited speaker for M&M/Mars Research and Development Group, Albany, Georgia, Aug 5, 1999.

Colleague Support Team. Come Fill My Cup: Becoming Better Teachers. ACU Faculty Pre-Session Conference, Abilene, Texas, Aug 18, 1998.

Mills, Foy D. Jr. Southwest Peanut Systems and the International Economic Picture. Invited speaker for Peanut Production Workshop sponsored by Security State Bank, Littlefield, Texas, Apr 16, 1998.

Mills, Foy D. Jr. Changing Economic Conditions in the Peanut Industry. Invited speaker, Texas Agricultural Extension Service Professional Training Conference, Texas 4-H Center, Brownwood, Texas, Mar 27, 1997.

Mills, Foy D. Jr. The Southwest Peanut Industry: Changes, Research and Implications. Presentation to representatives from ARNUS (Argentine Agribusiness Association), Lamesa, Texas, Sep 1996.

Mills, Foy D. Jr. Sandwich Digger and Impact on Peanut Quality. Presentation to Oklahoma peanut industry representatives, Eakly, Oklahoma, Aug 1996.

Mills, Foy D. Jr. Factors Impacting Southwest Peanut Characteristics. Planters Lifesavers Co., Ft. Smith, Arkansas, May 25-27, 1994.

Mills, Foy D. Jr. Economic Summary-Taylor County. Texas Agricultural Extension Service, Taylor County, Extension Long Range Program Meeting, Abilene, Texas, Mar 29, 1990.

Dangerfield, Coleman W. Jr. and Foy D. Mills, Jr. TOBVALUE: A Computer Publication. 3rd International Conference on Computers in Agricultural Extension Programs, Orlando, Florida, Jan 31, 1990.

Mills, Foy D. Jr. Installation Costs of Belt Screen Systems: U.S. Peanut Buying Points. Peanut Quality Enhancement Project, National Peanut Council Annual Meeting, San Diego, California, Apr 4-7, 1989.

Mills, Foy D. Jr. Value of Shelled Peanuts: Sheller/Manufacturer Viewpoint. Peanut Quality Enhancement Project, National Peanut Council Annual Meeting, San Diego, California, Apr 4-7, 1989.

Westberry, George O. and Foy D. Mills, Jr. Georgia Cotton: More Cotton-More Gins? 1989 Beltwide Cotton Economics and Marketing Conference, Nashville, Tennessee, Jan 3-6, 1989.

Mills, Foy D. Jr. and George O. Westberry. Georgia Cotton: A New Direction and Its Impact. 1989 Beltwide Cotton Economics and Marketing Conference, Nashville, Tennessee, Jan 3-6, 1989.

Mills, Foy D. Jr. Futures Options to Manage Price Risk Associated with Cotton Program Participation. 1988 Beltwide Cotton Production Research Conference, New Orleans, Louisiana, Jan 4-7, 1988.

Mills, Foy D. Jr., panel participant, Peter Barton Hutt, moderator. Science for Responsible Regulation: Food Safety and Quality. Focus 1988, Future Opportunities and Challenges Unique to Science, A Symposium Honoring The USDA Food and Agricultural Sciences National Needs Graduate Fellows, Washington, DC, Apr 18-19, 1988.

University of Georgia Extension Presentations

Mills, Foy D. Jr. Soybean Marketing Strategies. ABAC/CES/CPES Soybean Short Course, Tifton, Georgia, Feb 24, 1989.

Mills, Foy D. Jr. Peanut Planning Strategies. ABAC/CES/CPES Peanut Short Course, Tifton, Georgia, Feb 14, 1989.

Mills, Foy D. Jr. 1989 Peanut and Cotton Management/Outlook. CES Ag Outlook and Opportunities--A Conference for SW Georgia Ag Lenders, Albany, Georgia, Jan 17, 1989.

Mills, Foy D. Jr. 1989 Peanut and Cotton Outlook. ABAC/CES Farm Management and Marketing Short Course, Tifton, Georgia, Dec 1, 1988.

Mills, Foy D. Jr. Today's Market-An Update on the '88 Crop. Georgia Peanut Tour--Producing the Future Peanut, Plains, Georgia, Sep 1, 1988.

Mills, Foy D. Jr. Peanut Marketing: Domestic Outlook. ABAC/CES/CPES Peanut Short Course, Tifton, Georgia, Feb 16, 1988.

Beasley, John P. Jr. and Foy D. Mills, Jr. Production Efficiency and Marketing. 1988 Georgia Peanut Commission Peanut Farm Show--Extension Workshop, Albany, Georgia, Jan 22, 1988.

Mills, Foy D. Jr. Developing Marketing Objectives. ABAC/CES Farm Management and Marketing Short Course, Tifton, Georgia, Dec 1, 1987.

TV/Video

22 spots dealing with agricultural economic issues

Evening News Feature, KRBC-TV and KTAB-TV

Evening News Feature, KTXS-TV with Michelle Casas and James Wong

Evening News Feature, WALB-TV with Robert Hydrick

Evening News Series Segment, KAMC-TV with Steve Davis

First Saturday-Georgia Peanut Commission with Jimmy Lee

Georgia Sunrise, GPTV with Joe Courson, Artis Ford and John Harrell

Today In Georgia, WALB-TV with Gil Patrick

Radio

44 radio spots dealing with cotton and peanut economics

The Harry Holt Show with Harry Holt

AMPS/National Peanut Hotline with Curtis Hatcher

Cotton Radio Network with Ray Wilkinson

DuPont Bug Report with Gene Ragan

KVRP Radio with Cal McCaurtey

On The Farm with Eddie McGriff

Peanut Radio Network with Ken Tanner and Ray Wilkinson

UGA Extension Radio Releases

Grants, Contracts and Consulting

Pursuing grants is an education in itself, some funded, several not funded. A transition occurred as department chair when the grants were not for me, but an attempt to help new faculty

members get established. Below are those grants where I was a principal or co-principal investigator. I have also reviewed and supported numerous grant submissions by other faculty members not noted below. An additional note, I have benefitted personally and professionally from various consulting assignments throughout my career.

Grants and Contracts

Establish and maintain a germplasm collection and conduct research assessing growth and chemical characteristics for rosemary (*Rosmarinus officinalis* L.) used for the extraction of an antioxidant, tocopherol (vitamin E) used in preserving food products (2009), ACU Project Facilitator, submitted to Kemin Industries. \$312,600 distributed over five years, not funded.

Strengths for Success in Agriculture: Student Strengths Leveraged for Success in College and Beyond (2009), Co-Principal Investigator and Co-Project Director, submitted to USDA-Higher Education Challenge Program in cooperation with Virginia Tech University and Fort Valley State University. \$381,623 distributed over three years, not funded but reviewers recommended resubmission in 2010 cycle. Not funded in second cycle.

Development and Evaluation of a Novel Approach to Environmental Science Curriculum, (2005). Co-Principal Investigator and Co-Project Director, submitted to USDA-Higher Education Challenge Program. \$148,000 distributed over three years, not funded.

ACU Professional Travel (1990-Current), A&E and/or the CAS Dean's Fund supported travel to various professional meetings in North America and educational programming in Central America. \$1000-\$2000, funded annually.

JLA Professional Travel (1991-Current), All travel on behalf of JLA underwritten including numerous domestic trips, one international trip to Argentina and two to Brazil.

Southwest Peanut Flavor Lab (1992-2000), Principal Investigator, submitted to J. Leek Associates, Inc. \$24,000-\$47,000, funded annually.

Technical Analysis and Cotton Marketing: The Use of the Relative Strength Index and Stochastic Indicators as Pricing Tools for Cotton Producers (1990), Principal Investigator, submitted to Abilene Christian University Research Council- Cullen Grant. \$2182, funded.

An Economic Evaluation of the Inclusion of Options into the Marketing Portfolio of Cotton Producers (1990), Principal investigator, submitted to Abilene Christian University Research Council- Cullen Grant. \$1433, funded.

Potential Impact of the Uruguay Round of GATT Negotiations on Georgia Peanut Farmer (1989), Cooperator, submitted to Georgia Peanut Commission. \$10,000, partially funded.

Peanut Quality Enhancement Project (1988-1989), Co-principal investigator, submitted to National Peanut Foundation. \$2,500, funded.

Gin-Economic Feasibility (1988), Co-principal investigator, submitted to Decatur Gin Co. \$4,500, funded.

Mills, Foy D. Jr., invited participant. Current Status and Future Direction of the AAEA in Supporting its Underserved Clientele (Kellogg funded). American Agricultural Economics Association Visioning Conference, San Antonio, Texas, August 1996.

Consulting

JLA International

Sr. Consultant- Advisory; Project Design, Implementation, Analysis and Presentation (Jun 2011-Current)

JLA

Southwest Agronomic/Economic Services- Peanuts (Jan 1992-1997)

Peanut Production/Marketing Feasibility (Aug 1991-Dec 1991)

Texas A&M

Texas A&M University, Instructional Materials Service Agricultural Business Management and Marketing Curriculum for Texas Agricultural Science and Technology Education Advisory Committee Member (Jun 1998)- pro bono

Wagstaff, Alvis, Stubbeman, Seamster and Longacre LLP

Expert in case involving Ford/New Holland for Mr. Stubbeman (Jan-Feb 1995)

High Plains Consulting

Farm Marketing and Management (Dec 1986-Oct 1987, Dec 1990)

AgriGenetics Corporation

Crop Feasibility/Impact Analysis (Oct 1986-Nov 1986)

Olton Feedyard

Livestock Production Analysis (Nov 1985-Apr 1986)- pro bono

Medical Business Systems

Market Feasibility Analysis (Mar 1985-Apr 1985)